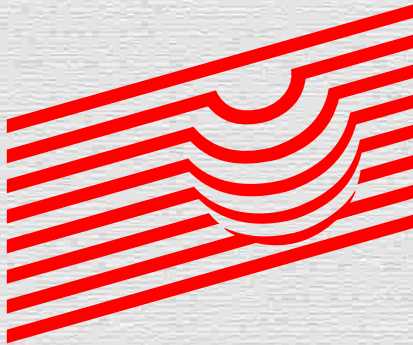


Quarterly Report (Unaudited)  
31 March 2008



**ORIX**

ORIX Investment Bank Pakistan Limited



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## Corporate Information

### BOARD OF DIRECTORS

Mr. Kunwar Idris (Chairman)  
Mr. Yuki Oshima  
Mr. Fumihiko Sato  
Mr. Humayun Murad  
Mr. Muhammad Rashid Zahir  
Mr. S. Shahid Usman  
Mr. Naim Farooqui (Chief Executive Officer)

### AUDIT COMMITTEE

Mr. Kunwar Idris  
Mr. Humayun Murad  
Mr. S. Shahid Usman

### COMPANY SECRETARY

Syed Mazher Iqbal

### BANKERS

Allied Bank Limited  
Atlas Bank Limited  
Bank Alfalah Limited  
BankIslami Pakistan Limited  
Citibank N.A.  
Emirates Global Islamic Bank Limited  
Habib Metropolitan Bank Limited  
JS Bank Limited  
MCB Bank Limited  
National Bank of Pakistan  
NIB Bank Limited  
ABN AMRO Bank (Pakistan) Limited  
Saudi Pak Commercial Bank Limited  
Soneri Bank Limited  
Standard Chartered Bank (Pakistan) Limited  
The Bank of Khyber  
The Bank of Tokyo - Mitsubishi Limited  
UBL Ameen

### AUDITORS

KPMG Taseer Hadi & Co.,  
Chartered Accountants

### LEGAL ADVISORS

Mohsin Tayebaly & Co.

### REGISTRAR AND SHARE TRANSFER OFFICE

Noble Computer Services (Pvt) Limited  
2nd Floor, Sohni Centre, BS 5 & 6,  
Main Karimabad, Block-4,  
Federal B. Area, Karachi-75950.  
Tel: (021) 6801880-82  
Fax: (021) 6801129

### REGISTERED OFFICE

Overseas Investors Chamber of  
Commerce Building, Talpur Road,  
Karachi-74000, Pakistan.  
Tel: (021) 2426020-29  
UAN: 111-24-24-24  
Fax: (021) 2425897

### HEAD OFFICE

2nd Floor, Islamic Chamber  
of Commerce Building,  
ST 2/A, Block # 9, Clifton,  
Karachi-75600, Pakistan.  
Tel: (021) 5861266  
Fax: (021) 5831634

### WEBSITE

[www.orixbank.com](http://www.orixbank.com)

The directors present review of the performance of the Bank together with its unaudited financial statements for the nine-month period ended 31 March 2008.

### Operating Results

The Bank earned a modest pretax profit of Rs. 19.9 million compared to Rs. 84.5 million earned during the corresponding period last year. The decline in profit is primarily due to a steep decline in the fee-based income and brokerage commission which added up to only Rs. 32.4 million against Rs. 126.3 million in the corresponding period.

The aggregate revenue thus declined by Rs. 133.7 million which is largely to be attributed to uncertainty caused by the heated election campaign and secondly due to the management's preoccupation with the affairs of the Callmate Telips Telecom Ltd. (CTTL). The shares of CTTL, which the Bank is holding by default are now being treated as its proprietary investment. A variety of options to restore the business and profitability of the Bank to its traditional level are being examined.

The financial cost came down by 24% due to the inflow of funds from the rights issue, which was fully subscribed by the shareholders. The financial cost for nine months at Rs. 308 million was thus 6% less than in the corresponding period last year.

The admin and operating expenses for the quarter are higher by Rs. 5.8 million mainly due to the expenses incurred on the rights issue. The expenses for the nine-month period ended 31 March 2008 at Rs. 113 million against Rs. 146 million for the corresponding period however show a decline of 22% due to strict monitoring.

The share price of CTTL continues to decline resulting in deficit on revaluation of securities. The resultant diminution in the value of investments in CTTL shares of Rs. 543 million as at 31 March 2008 is being shown below equity. If the deficit were to be written-off or provided for, the Bank's pretax loss for the nine-month period would amount to Rs. 523 million. The Bank will be compelled to provide fully for the loss in the investment in CTTL shares, if the operations of CTTL are not revived before the end of the financial year.

The Directors wish to place on record their appreciation for the support extended by the shareholders, the clients, financial institutions and the Securities & Exchange Commission of Pakistan in the on-going efforts to rehabilitate the Bank.

On behalf of the Board

Karachi  
21 April 2008



**Naim Farooqui**  
Chief Executive



## Condensed Interim Balance Sheet (Unaudited)

As at 31 March 2008

ASSETS	Note	31 March 2008 Rupees	30 June 2007 Rupees
<b>Non-current assets</b>			
Property, plant and equipment	6	40,912,885	39,195,028
Stock exchange membership cards and rooms		80,450,000	80,450,000
Long-term loans and term finances		296,019,600	431,873,299
Long-term security deposits		4,926,112	4,926,112
Deferred tax asset - net		77,285,299	97,009,931
		<u>499,593,896</u>	<u>653,454,370</u>
<b>Current assets</b>			
Short-term investments	7	1,605,942,272	1,552,448,332
Advance against subscription for securities		10,000,000	46,000,000
Fund placements	8	1,007,151,540	1,845,190,835
Short-term loans and term finances		553,885,403	620,065,663
Advances, deposits, prepayments and other receivables	9	211,026,353	292,948,135
Advance taxation - net		74,601,922	61,929,106
Interest / mark-up / profit accrued		42,668,749	41,974,130
Cash and bank balances	10	236,297,156	237,904,919
		<u>3,741,573,395</u>	<u>4,698,461,120</u>
		<u>4,241,167,291</u>	<u>5,351,915,490</u>
<b>TOTAL ASSETS</b>			
<b>EQUITY AND LIABILITIES</b>			
<b>Share capital and reserves</b>			
Authorised capital			
150,000,000 (30 June 2007: 50,000,000) Ordinary shares of Rs. 10 each		1,500,000,000	500,000,000
Issued, subscribed and paid-up capital	11	1,089,000,000	363,000,000
Reserves		184,883,883	184,883,883
Accumulated loss		(199,581,480)	(200,857,091)
<b>Total Equity</b>		<u>1,074,302,403</u>	<u>347,026,792</u>
Deficit on revaluation of securities	12	(600,638,672)	(25,388,922)
<b>Non-current liabilities</b>			
Long-term certificates of deposit		177,820,716	179,405,000
Long-term loans	13	631,949,998	742,600,000
Long-term security deposits		4,525,000	4,525,000
		<u>814,295,714</u>	<u>926,530,000</u>
<b>Current liabilities</b>			
Current maturity of long-term loans		310,650,000	460,650,000
Short-term certificates of deposit		555,344,664	1,131,242,792
Short-term borrowings	14	1,999,000,000	2,335,000,000
Interest / mark-up / profit accrued		30,024,083	78,623,895
Accrued expenses and other liabilities	15	58,189,099	98,230,933
		<u>2,953,207,846</u>	<u>4,103,747,620</u>
		<u>4,241,167,291</u>	<u>5,351,915,490</u>
<b>TOTAL EQUITY AND LIABILITIES</b>			
<b>CONTINGENCIES AND COMMITMENTS</b>			

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

  
**Kunwar Idris**  
 Chairman

  
**Naim Farooqui**  
 Chief Executive



## Condensed Interim Profit and Loss Account (Unaudited)

For the nine months period ended 31 March 2008

	Note	Nine Moths Ended		Quarter Ended	
		31 March 2008	31 March 2007	31 March 2008	31 March 2007
		Rupees	Rupees	Rupees	Rupees
<b>INCOME</b>					
Income from term finances and fund placements	16	272,004,343	314,959,699	63,046,876	91,938,740
Income from investments	17	148,153,240	145,598,908	30,696,404	49,057,521
Fee, commission and brokerage	18	32,410,159	126,294,112	12,039,238	25,667,139
Other income		605,724	20,627	6,391	20,578
		<b>453,173,466</b>	586,873,346	<b>105,788,909</b>	166,683,978
<b>EXPENDITURE</b>					
Finance cost	19	308,225,258	328,435,108	88,699,318	116,778,535
Administrative and operating expenses		113,192,476	146,038,882	42,527,250	36,742,148
		<b>421,417,734</b>	474,473,990	<b>131,226,568</b>	153,520,683
<b>PROFIT / (LOSS) BEFORE PROVISIONS</b>		<b>31,755,732</b>	112,399,356	<b>(25,437,659)</b>	13,163,295
Provision for losses on loans, term finances and uncollectible receivables		11,776,753	27,900,000	1,300,000	9,300,000
<b>PROFIT / (LOSS) BEFORE TAXATION</b>		<b>19,978,979</b>	84,499,356	<b>(26,737,659)</b>	3,863,295
<b>TAXATION</b>					
Current		15,460,771	31,780,666	4,508,421	2,154,860
Deferred		3,242,597	(37,314,848)	-	(3,884,977)
		<b>18,703,368</b>	(5,534,182)	<b>4,508,421</b>	(1,730,117)
<b>PROFIT / (LOSS) AFTER TAXATION</b>		<b>1,275,611</b>	90,033,538	<b>(31,246,080)</b>	5,593,412
<b>Basic and diluted earnings / (loss) per share</b>	20	<b>0.012</b>	2.480	<b>(0.287)</b>	0.154

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

  
**Kunwar Idris**  
 Chairman

  
**Naim Farooqui**  
 Chief Executive



## Condensed Interim Cash Flow Statement (Unaudited)

For the nine months period ended 31 March 2008

	<b>31 March 2008 Rupees</b>	<b>31 March 2007 Rupees</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit for the period before taxation	19,978,979	84,499,356
<b>Adjustment for non-cash charges</b>		
Depreciation on operating fixed assets	7,716,866	6,970,543
Provision for losses on loans and term finances	11,776,753	27,900,000
Gain on sale of fixed assets	(573,749)	-
	18,919,870	34,870,543
<b>Cash flows from operating activities before working capital changes</b>	38,898,849	119,369,899
Effect on cash flows due to working capital changes	(594,466,550)	(192,010,111)
<b>Cash used in operations</b>	(555,567,701)	(72,640,212)
Income tax paid	(28,133,587)	(36,661,175)
<b>Net cash used in operating activities</b>	(583,701,288)	(109,301,387)
 <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Capital expenditure	(10,883,012)	(13,639,981)
Long-term loans and term finances	127,293,751	(107,835,303)
Payment for Lahore Stock Exchange Room	-	(6,500,000)
Sale proceeds from disposal of tangible fixed assets	1,958,264	-
<b>Net cash generated from / (used in) investing activities</b>	118,369,003	(127,975,284)
 <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Issue of Rights Shares	726,000,000	-
Issue / (repayment) of certificates of deposit	(1,584,284)	3,299,284
Acquisition / (repayment) of long-term loans	(260,650,002)	244,916,670
Dividend paid	(41,192)	(117,352,862)
<b>Net cash generated from financing activities</b>	463,724,522	130,863,092
 <b>NET DECREASE IN CASH AND CASH EQUIVALENTS</b>	(1,607,763)	(106,413,579)
<b>CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD</b>	237,904,919	395,062,370
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD</b>	236,297,156	288,648,791

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

  
Kunwar Idris  
Chairman

  
Naim Farooqui  
Chief Executive



## Condensed Interim Statement of Changes in Equity (Unaudited) For the nine months period ended 31 March 2008

	Issued, subscribed and paid-up capital	Capital Reserves		Revenue Reserves		Total
		Statutory reserve	Hedging reserve	Securities price fluctuation reserve	Unappropriated profit / (accumulated loss)	
<b>Balance as at 1 July 2006</b>	363,000,000	146,036,963	-	40,000,000	239,088,829	788,125,792
<b>Changes in equity for the nine months period ended 31 March 2007</b>						
Interim dividend	-	-	-	-	(117,975,000)	(117,975,000)
Net profit for the period	-	-	-	-	90,033,538	90,033,538
<b>Balance as at 31 March 2007</b>	<u>363,000,000</u>	<u>146,036,963</u>	<u>-</u>	<u>40,000,000</u>	<u>211,147,367</u>	<u>760,184,330</u>
<b>Balance as at 1 July 2007</b>	363,000,000	146,036,963	(11,153,080)	50,000,000	(200,857,091)	347,026,792
<b>Changes in equity for the nine months period ended 31 March 2008</b>						
Net profit for the period	-	-	-	-	1,275,611	1,275,611
Issue of Rights Shares	726,000,000	-	-	-	-	726,000,000
<b>Balance as at 31 March 2008</b>	<u>1,089,000,000</u>	<u>146,036,963</u>	<u>(11,153,080)</u>	<u>50,000,000</u>	<u>(199,581,480)</u>	<u>1,074,302,403</u>

The annexed notes 1 to 22 form an integral part of these condensed interim financial statements.

  
**Kunwar Idris**  
Chairman

  
**Naim Farooqui**  
Chief Executive Officer



## Notes to the Condensed Interim Financial Statements (Unaudited) For the nine months period ended 31 March 2008

### 1. LEGAL STATUS AND NATURE OF BUSINESS

- 1.1 ORIX Investment Bank Pakistan Limited (the company) was incorporated as a public limited company in Pakistan under the name of ORIX Investment Finance Company Pakistan Limited. Subsequently, the name of the company was changed to ORIX Investment Bank Pakistan Limited. The registered office of the company is situated at Overseas Investors Chamber of Commerce Building, Talpur Road, Karachi, Pakistan. The company is licensed to carry out investment finance services as a Non-Banking Finance Company (NBFC) under the Non-Banking Finance Companies (establishment and regulations) Rules, 2003 issued by the Securities and Exchange Commission of Pakistan (SECP) (previously described under SRO 585 (1)/87 dated 13 July 1987 issued by the Ministry of Finance, Government of Pakistan). The company is listed on the Karachi and Lahore Stock Exchanges.
- 1.2 The company is a corporate member of the Karachi Stock Exchange (Guaranteed) Limited and the Lahore Stock Exchange (Guarantee) Limited, and is engaged in equity brokerage services.

### 2. BASIS OF PREPARATION

These condensed interim financial statements are unaudited and are being submitted to shareholders as per the Notification No. 2 (52)/SE/ 2001 of Securities and Exchange Commission of Pakistan and have been prepared in accordance with the requirements of the International Financial Reporting Standard (IFRS) IAS 34 "Interim Financial Reporting" as applicable in Pakistan. These condensed interim financial statements do not include all of the information required for full financial statements and should be read in conjunction with the financial statements of the company for the year ended 30 June 2007.

The comparative balance sheet presented in these financial statements as at 30 June 2007 has been extracted from the audited financial statements for the year ended 30 June 2007, whereas the comparative profit and loss account, statement of changes in equity and cash flow statement are stated from the unaudited condensed interim financial statements for the nine months period ended 31 March 2007.

These condensed interim financial statements have been presented in Pakistan Rupees, which is the functional currency of the company.

### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and methods of computation followed for the preparation of these condensed interim financial statements are the same as those applied in preparing the annual financial statements for the year ended 30 June 2007.

### 4. ESTIMATES

The preparation of condensed interim financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. The significant judgment made by management in applying the company's accounting policies and the key sources of estimation of uncertainty were the same as those that were applied to the financial statements for the year ended 30 June 2007.

### 5. RISK MANAGEMENT POLICIES

Risk management policies are consistent with those disclosed in the financial statements for the year ended 30 June 2007.

### 6. PROPERTY, PLANT AND EQUIPMENT

	Nine months period ended 31 March 2008		Nine months period ended 31 March 2007	
	Additions	Deletions	Additions	Deletions
	(Rupees)		(Rupees)	
Office improvements	3,255,184	-	-	-
Furniture and fixtures	-	49,140	646,154	-
Motor vehicles	7,148,305	3,005,615	11,133,375	-
Office equipment	235,850	100,000	463,010	-
Computer equipment	2,658,112	-	1,392,656	-
	<u>13,297,451</u>	<u>3,154,755</u>	<u>13,635,195</u>	<u>-</u>



## Notes to the Condensed Interim Financial Statements (Unaudited)

### For the nine months period ended 31 March 2008

	Note	31 March 2008 Rupees	30 June 2007 Rupees
<b>7. SHORT-TERM INVESTMENTS</b>			
<b>Available-for-sale</b>			
Government securities		610,027,707	299,707,810
<b>Quoted securities</b>			
Ordinary shares	7.1	82,888,260	598,875,750
Term finance certificates		143,704,098	157,278,325
Units of open-ended mutual funds		228,986,339	168,788,261
		455,578,697	924,942,336
<b>Unquoted securities</b>			
Term finance certificates - cost		30,000,009	39,998,009
<b>At fair value through profit or loss - held for trading</b>			
<b>Quoted securities</b>			
Ordinary shares		256,569,036	161,060,205
Units of closed-end mutual funds		101,868,000	126,739,972
		358,437,036	287,800,177
Commercial paper		151,898,823	-
		<u>1,605,942,272</u>	<u>1,552,448,332</u>

7.1. During the year ended 30 June 2007, the company had to pay off CFS financiers to settle the outstanding commitments of certain clients. Consequently, the company transferred underlying shares of Callmate Telips Telecom Limited (CTTL) from the trading account of defaulting clients to the proprietary investment account of the company. The company had written-off receivables aggregating Rs. 255.003 million and recognized investment as 'Available for Sale' at Rs. 598.576 million (12,098,500 shares) being the market value as at 30 June 2007.

During the nine months period ended 31 March 2008, further 1,115,900 shares of CTTL were transferred from trading account to the company's investment account, as a result of default of another client. In addition, the company has investment in 200,000 shares, which have been classified as 'Held for Trading Investments'. During the nine months period ended 31 March 2008, the company has disposed off 750,000 CTTL shares.

Those shares have been marked to market as at 31 March 2008 and the resulting deficit amounting to Rs. 543 million has been recorded as 'Deficit on revaluation of securities' below equity. The management considers the plunge in market price of those shares other than permanent, therefore, it has not recorded impairment against the said shares.

The management maintains that the company will continue to pursue the said receivables and has not forfeited its claim over the above referred clients.

	31 March 2008 Rupees	30 June 2007 Rupees
<b>8. FUND PLACEMENTS</b>		
<b>Considered good</b>		
<b>Unsecured</b>		
<b>Letters of Placement</b>		
- Considered good	37,500,000	37,500,000
- Considered doubtful	-	12,500,000
	37,500,000	50,000,000
Less: Provision for amount considered doubtful	-	12,500,000
	37,500,000	37,500,000
Certificates of investment	25,000,000	25,000,000
Term deposits with financial institutions	150,000,000	200,000,000
	212,500,000	262,500,000
<b>Secured</b>		
Under reverse repurchase agreements of ordinary shares	794,651,540	1,582,690,835
	<u>1,007,151,540</u>	<u>1,845,190,835</u>

	Note	31 March 2008 Rupees	30 June 2007 Rupees
<b>9. ADVANCES, DEPOSITS, PREPAYMENTS AND OTHER RECEIVABLES</b>			
<b>Advances - unsecured and considered good</b>		<b>143,243</b>	315,049
Advance for expenses			
<b>Deposits</b>		<b>5,500,545</b>	29,307,084
<b>Prepayments</b>		<b>13,577,982</b>	6,118,632
<b>Other receivables</b>			
Receivable - brokerage customers		167,197,977	320,285,551
Fee income receivable		500,000	500,000
Dividend receivable		7,237,000	762,500
Receivable from other customers		13,537,245	17,787,165
Fair value of derivative financial instruments		-	708,416
Receivable from employees' gratuity fund		1,515,000	1,515,000
Others		5,117,361	693,340
		<b>195,104,583</b>	342,251,972
Less: Provision for uncollectible receivables		<b>3,300,000</b>	85,044,602
		<b>211,026,353</b>	292,948,135
<b>10. CASH AND BANK BALANCES</b>			
<b>Balances with banks on</b>			
<b>Current accounts with</b>			
State Bank of Pakistan		37,673,148	9,500,000
Other banks in:			
- Local currency		184,314,702	169,919,265
- Foreign currency		876,640	884,102
		<b>185,191,342</b>	170,803,367
<b>PLS saving accounts - local currency</b>		<b>222,864,490</b>	180,303,367
		<b>13,201,333</b>	57,331,637
		<b>236,065,823</b>	237,635,004
<b>Cash in hand</b>			
- Local currency		130,418	188,444
- Foreign currency		100,915	81,471
		<b>231,333</b>	269,915
		<b>236,297,156</b>	237,904,919
<b>11. ISSUED, SUBSCRIBED AND PAID-UP-CAPITAL</b>			
Number of ordinary shares		<b>108,900,000</b>	36,300,000
Ordinary shares of Rs. 10 each fully paid in cash	11.1	<b>1,089,000,000</b>	363,000,000
11.1 During the period, the company issued 72,600,000 ordinary shares of Rs. 10 each in the form of Rights shares i.e. two new shares for every one share held.			
<b>12. DEFICIT ON REVALUATION OF SECURITIES</b>			
<b>Available-for-sale financial assets</b>			
Government securities		(84,365,957)	(62,788,708)
Quoted securities			
Ordinary shares		(541,752,637)	-
Term finance certificates - quoted		1,177,092	(4,143,728)
Units of open ended Mutual Funds		56,424,395	44,022,696
		<b>(568,517,107)</b>	(22,909,740)
<b>Held for trading investments</b>			
Quoted securities			
Ordinary shares		(17,228,962)	(10,610,053)
Units of closed ended Mutual Funds		(14,892,603)	(9,059,581)
		<b>(32,121,565)</b>	(19,669,634)
Fair value of derivative financial instruments		-	708,416
		<b>(600,638,672)</b>	(41,870,958)
Related deferred tax asset on government securities		-	16,482,036
		<b>(600,638,672)</b>	(25,388,922)



## Notes to the Condensed Interim Financial Statements (Unaudited) For the nine months period ended 31 March 2008

	Note	31 March 2008 Rupees	30 June 2007 Rupees
<b>13. LONG-TERM LOANS - secured</b>			
<b>Long-term loans from banking companies</b>			
Syndicated loan	13.1	499,999,998	750,000,000
National Bank of Pakistan		100,000,000	100,000,000
Allied Bank Limited		-	50,000,000
		<b>599,999,998</b>	<b>900,000,000</b>
<b>Financial Institutions</b>			
International Finance Corporation		242,600,000	303,250,000
CDC Trustee AMZ Plus Fund		100,000,000	-
		<b>342,600,000</b>	<b>303,250,000</b>
		<b>942,599,998</b>	<b>1,203,250,000</b>
Less: Current maturity shown as current liability		<b>310,650,000</b>	<b>460,650,000</b>
		<b>631,949,998</b>	<b>742,600,000</b>
13.1 Following are the participating banks:			
Allied Bank Limited		166,666,666	250,000,000
United Bank Limited		166,666,666	250,000,000
Bank Alfalah Limited		166,666,666	250,000,000
		<b>499,999,998</b>	<b>750,000,000</b>
<b>14. SHORT-TERM BORROWINGS</b>			
Secured under repurchase agreements		634,000,000	250,000,000
Murabaha Financing - secured		450,000,000	1,060,000,000
Clean borrowing - unsecured		915,000,000	1,025,000,000
		<b>1,999,000,000</b>	<b>2,335,000,000</b>
<b>15. ACCRUED EXPENSES AND OTHER LIABILITIES</b>			
Accrued expenses		36,100,401	17,372,152
Unearned fee income		3,967,500	10,061,500
Fair value of cross-currency interest rate swap		11,153,080	11,153,080
Payable to equity brokerage customers		28,994,194	31,674,017
Unclaimed dividend		2,338,022	2,379,215
Others		490,140	25,590,969
		<b>83,043,337</b>	<b>98,230,933</b>

	Nine Months Ended		Quarter Ended	
	31 March 2008 Rupees	31 March 2007 Rupees	31 March 2008 Rupees	31 March 2007 Rupees
<b>16. INCOME FROM TERM FINANCES AND FUND PLACEMENTS</b>				
Income from term finances	89,642,741	118,144,673	29,435,656	40,111,085
Income from bills purchased	-	169,862	-	4,304
Return on fund placements with financial institutions	22,790,172	16,986,095	11,141,599	2,507,756
Return on bank deposits	2,540,901	1,625,450	586,555	1,407,875
Return on reverse repo transactions of listed equity securities	157,030,529	178,033,619	21,883,066	47,907,720
	<b>272,004,343</b>	<b>314,959,699</b>	<b>63,046,876</b>	<b>91,938,740</b>
<b>17. INCOME FROM INVESTMENTS</b>				
Interest income from available-for-sale investments				
Government securities	28,556,131	15,477,695	10,009,687	5,040,649
Term finance certificates	18,592,113	20,739,022	4,694,729	7,304,517
	47,148,244	36,216,717	14,704,416	12,345,166
Dividend income on investments at fair value through profit and loss	36,278,561	27,000,714	8,093,120	3,498,312
Gain / (loss) on sale of investments				
Available-for-sale				
Government securities	534,350	128,750	179,971	45,000
Held for trading				
Ordinary shares and units of mutual funds - quoted	57,203,106	82,252,727	3,690,317	33,169,043
Commercial papers	6,988,979	-	4,028,580	-
	<b>64,226,435</b>	<b>82,381,477</b>	<b>7,898,868</b>	<b>33,214,043</b>
	<b>148,153,240</b>	<b>145,598,908</b>	<b>30,696,404</b>	<b>49,057,521</b>



## Notes to the Condensed Interim Financial Statements (Unaudited) For the nine months period ended 31 March 2008

	Nine Months Ended		Quarter Ended	
	31 March 2008 Rupees	31 March 2007 Rupees	31 March 2008 Rupees	31 March 2007 Rupees
<b>18. FEE, COMMISSION AND BROKERAGE</b>				
Trusteeship, underwriting and advisory fee	2,261,760	60,458,179	2,250,000	8,213,075
Brokerage commission	30,148,399	65,835,933	9,789,238	17,454,064
	<u>32,410,159</u>	<u>126,294,112</u>	<u>12,039,238</u>	<u>25,667,139</u>
<b>19. FINANCE COST</b>				
Mark-up / interest on:				
Certificates of deposit (CODs)	67,713,064	116,976,435	23,096,804	40,117,190
Loans and borrowings				
Short-term	145,063,564	159,132,985	37,230,635	57,120,239
Long-term	94,638,942	51,542,055	28,093,875	19,316,332
	<u>239,702,506</u>	<u>210,675,040</u>	<u>65,324,510</u>	<u>76,436,571</u>
Brokerage and commission charges	673,770	654,977	244,083	181,846
Bank charges	135,918	128,656	33,921	42,928
	<u>308,225,258</u>	<u>328,435,108</u>	<u>88,699,318</u>	<u>116,778,535</u>
<b>20. EARNING PER SHARE - BASIC AND DILUTED</b>				
Profit after taxation	<u>1,275,611</u>	<u>90,033,538</u>	<u>(31,246,080)</u>	<u>5,593,412</u>
	<b>Number of Shares</b>	<b>Number of Shares</b>	<b>Number of Shares</b>	<b>Number of Shares</b>
Weighted average number of ordinary shares outstanding during the period	<u>108,900,000</u>	<u>36,300,000</u>	<u>108,900,000</u>	<u>36,300,000</u>
	<b>Rupees</b>	<b>Rupees</b>	<b>Rupees</b>	<b>Rupees</b>
Earnings / (Loss) per share - Basic and diluted	<u>0.012</u>	<u>2,480</u>	<u>(0.287)</u>	<u>0.154</u>

### 21. DATE OF AUTHORISATION FOR ISSUE

These financial statements were authorised for issue on 21 April 2008 by the Board of Directors of the company.

### 22. GENERAL

Figures have been rounded off to the nearest rupee

  
Kunwar Idris  
Chairman

  
Naim Farooqui  
Chief Executive



**ORIX**

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